

ACCOMMODATION PERFORMANCE SUMMARY - FEBRUARY 2025

The month of February welcomed several major events, including the AACTA Festival, Gold Coast Open, BMX Freestyle National Championships and the Shannon Eckstein Ironman Classic.

Average occupancy across the month was 66.0%, a slight decrease versus last year (68.3%). The average daily rate (ADR) was \$245, up marginally from \$244 last year.

Forward occupancy for the next 28 days (at 17 March) averaged 58%, a slight increase versus the same time last year (55%).

Total inbound seats to Gold Coast Airport and Brisbane Airport were both down compared to last year, -23% and -1% respectively.

Public holidays were observed for the Royal Hobart Regatta (TAS only) and Waitangi Day (NZ only).

OCCUPANCY



66.0%- 2.3 POINTS VS
FEBRUARY 2024

ADR



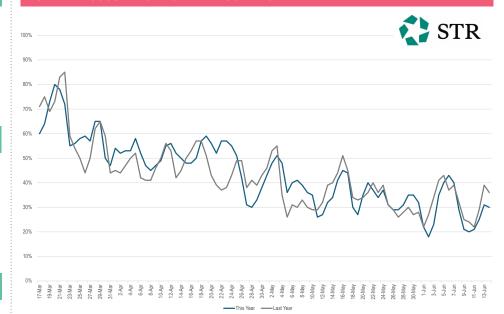
\$245 + 0.4% VS FEBRUARY 2024

RFVPAR



\$161 - 3.0% VS FEBRUARY 2024

FORWARD OCCUPANCY FOR NEXT 90 DAYS



 $\label{eq:cupancy} \textbf{Occupancy} = \text{Percent sold of available rooms}.$

ADR (Average Daily Rate) = Room revenue divided by rooms sold.

RevPAR (Revenue Per Available Room) = Room revenue divided by rooms available.

Forward Occupancy = Reservations within the system on any given date. The downward trajectory is expected and indicates how far forward consumers are willing to book.

REGIONAL OVERNIGHT MOBILITY DATA



The Regional Overnight Mobility Dashboard provides a regional overview of domestic overnight visitation by month, including the origin and volume of interstate and intrastate visitors.

TOURISM DATA EXPLORER



EXPERIENCE GOLDCOAST.

VISITOR ECONOMY DASHBOARD

| GOLD COAST AVIATION (INBOUND SEATS) | | | |
|-------------------------------------|----------|----------|------|
| | FEB 2024 | FEB 2025 | Vari |

| | FEB 2024 | FEB 2025 | Variance |
|---------------|----------|----------|----------|
| Domestic | 278,511 | 215,496 | - 23 % |
| International | 29,244 | 22,899 | - 22 % |
| Total | 307,755 | 238,395 | - 23 % |

| Future Capacity Information | | |
|-----------------------------|-------------|---|
| , | Fly Pelican | Announced 4 new services per week between Gold Coast and Newcastle, from late March 2025. |
| | Jetstar | Announced 3 new services per week between Gold Coast and Hamilton (NZ), and between Gold Coast and Dunedin (NZ), from June 2025. Announced 4 services per week between Gold Coast and Darwin, from late June to late October 2025. |

TOP CITY PAIRS

- 1. Sydney
- 2. Melbourne
- 3. Adelaide
- 4. Auckland
- 5. Canberra

GOLD COAST AIRPORT DATA



BRISBANE AVIATION (INBOUND SEATS)

| | FEB 2024 | FEB 2025 | Variance |
|---------------|-----------|-----------|----------|
| Domestic | 836,974 | 808,004 | - 3 % |
| International | 317,006 | 338,735 | + 7 % |
| Total | 1,153,980 | 1,146,739 | - 1 % |

| Future Capacity Information | | |
|-----------------------------|---|--|
| Cathay Pacific | Published growth for Hong Kong from 10 to 12 services per week from April 2025. | |
| China Eastern | Published growth from 4 to 5 services per week from April 2025. | |
| China Southern | Increasing from 4 to 5 services per week from April 2025. | |
| Qantas | Announced return of B787 aircraft for Los Angeles from mid-August 2025. | |
| Singapore Airlines | Published growth to 28 services per week from mid June 2025. | |

TOP 15 INBOUND **NATIONALITIES**

1 New Zealand 6 Japan 2 China

3 USA

- 7 South Korea
- 4 United Kingdom
- 8 Taiwan
 - 9 Canada
- 11 Philippines 12 Vietnam 13 Germany
- 14 Malaysia

BRISBANE AIRPORT DATA



UPCOMING MAJOR EVENTS

| EVENT NAME | DATE | LOCATION |
|---|-----------------|---|
| VolleySlam | 21 Mar - 30 Mar | Coolangatta Beach |
| Australian Surf Life Saving Championships | 29 Mar - 6 Apr | North Kirra and Tugun SLSC |
| Gold Coast Triathlon | 5 Apr - 6 Apr | Broadwater Parklands |
| Waterpolo Queensland State Titles | 5 Apr - 13 Apr | Gold Coast Aquatic Centre |
| Ultra Beach Gold Coast | 11 Apr | Broadwater Parklands |
| Cooly Classic Ocean Swim Festival | 12 Apr - 13 Apr | Coolangatta |
| Gold Coast Film Festival | 16 Apr - 27 Apr | HOTA, Home of the Arts |
| Out 2 Lunch Festival | 3 May - 4 May | Surfers Paradise |
| WSL Bonsoy Gold Coast Pro | May 3 - May 13 | Snapper Rocks |
| Gold Coast Careers Festival | May 14 - May 15 | Gold Coast Sports and Leisure Centre |
| Blues on Broadbeach | May 15 - May 18 | Broadbeach |
| International Boat Show | May 22 - May 25 | Sanctuary Cove |
| Volleyball Queensland Intermediate Schools Cup | May 30 - Jun 1 | Various Locations |
| SeaFire | May 31 | Surfers Paradise |

MORE ABOUT MAJOR EVENTS

UPCOMING BUSINESS EVENTS

| EVENT NAME | DATE | DELEGATES |
|---|-----------------|-----------|
| Aust. Pharmacy Professional Conf. & Trade Exhibition | 20 Mar - 23 Mar | 6,000 |
| Trauma-Informed Symposium | 21 Mar - 22 Mar | 20 |
| National Mortgage Brokers | 26 Mar - 28 Mar | 250 |
| SUBCON Subway Australia & NZ Convention | 28 Mar - 30 Mar | 1,000 |
| Australian Distillers Annual Conference | 31 Mar - 2 Apr | 600 |
| ICEF Australia & New Zealand | 9 Apr - 11 Apr | 450 |
| Amway Thailand | 21 Apr - 27 Apr | 1,500 |
| Lift Brands Conference | 29 Apr - 2 May | 500 |
| Toastmasters District Annual Conference | 2 May - 4 May | 300 |
| Australasian College of Phlebology Conference | 9 May - 12 May | 100 |
| Pru Life Incentive Group | 9 May - 12 May | 700 |
| 26th International Symposium on Radiopharmaceutical Chemistry | 11 May - 15 May | 700 |
| Caravan Industry Association of Australia Annual National Conference | 14 May - 16 May | 800 |
| 2025 APS Festival of Psychology | 16 May - 18 May | 1,500 |
| RANZCP 2025 Congress | 18 May - 21 May | 1,000 |
| Australian Superyacht Conference | 19 May - 21 May | 140 |
| Storage King Conference | 26 May - 29 May | 200 |
| International Academy of Mediators Conference | 26 May - 30 May | 325 |
| Retail Fest 2025 | 28 May - 30 May | 2,000 |
| | | |

MORE ABOUT BUSINESS EVENTS