

### ACCOMMODATION PERFORMANCE SUMMARY - FEBRUARY 2024

February remained reasonably resilient and delivered an average occupancy across the destination of 67.2%. The ADR was down across the month in response to the expected activity level, falling below the same period in February 2023.

The forward occupancy graph (below) represents the reservations within the system on any given date. The downward trajectory in the graph is expected as it is a function of how far forward consumers are willing to commit to discretionary expenditure. The run of frequent small peaks and troughs are expected and indicate the weekly cycle of weekend peaks. With continuing media discussion about the cost of living, the normal post January activity remained subdued. The lower consumer confidence kept the booking window short which is evident in the short in the sharp peaks and troughs through March to Easter. There was some signs of stability in April bookings.

### OCCUPANCY



67.2%

+2.1 PERCENTAGE POINTS VS FEB 2023 -2.2 PERCENTAGE POINTS VS FEB 2019 ADR



\$236.23

-0.8 PERCENTAGE POINTS VS FEB 2023 +32.7 PERCENTAGE POINTS VS FEB 2019

### REVPAR



\$160.53

ACCOMMODATION DATA SOURCE, STR

### FORWARD OCCUPANCY FOR NEXT 90 DAYS



The Forward Occupancy for next 90 days graph uses a snapshot of reservations taken on 1 December.

The accommodation data referenced herein is sourced from STR. It comprises 63% of accommodation rooms on the Gold Coast.

Occupancy (per cent of rooms sold)

**ADR** (Average Daily Rate) — Room revenue divided by rooms sold. **RevPAR** (Revenue Per Available Room) — Room revenue divided by rooms available.

### REGIONAL OVERNIGHT MOBILITY DATA SNAPSHOT



TOURISM DATA EXPLORER



## EXPERIENCE GOLDCOAST.

**Future Capacity Information** 

# ACCOMMODATION, AVIATION, EVENTS AND BUSINESS EVENTS DASHBOARD

| GOLD COAST AVIATION (INBOUND SEATS) |         |         |           |
|-------------------------------------|---------|---------|-----------|
| Year                                | 2023    | 2024    |           |
| Month                               | FEB     | FEB     | YoY Var % |
| Domestic Seats                      | 236,266 | 278,511 | 18%       |
| International Seats                 | 32,055  | 29,244  | -9%       |
| Total                               | 268,321 | 307,755 | 15%       |

| BRISBANE AVIATION (INBOUND SEATS) |           |           |           |
|-----------------------------------|-----------|-----------|-----------|
| Year                              | 2023      | 2024      |           |
| Month                             | FEB       | FEB       | YoY Var % |
| Domestic Seats                    | 799,672   | 836,974   | 4.7%      |
| International Seats               | 205,265   | 317,006   | 54%       |
| Total                             | 1,004,937 | 1,153,980 |           |

| AIRLINE PARTNER | ACTIVITIES/INITIATIVES   |
|-----------------|--|
| Bonza           | Commenced Gold Coast to Darwin services with two flights per week (from 19 March 2024).                  |
|                 | Departures from Gold Coast on Tuesdays and Fridays, and arrivals on Wednesdays and Sundays from Darwin). |
|                 |  |
|                 |  |
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|                 |  |
|                 |  |

| Future Capacity Information                                      |  |  |   |
|--|--|--|---|
| AIRLINE PARTNER  | ACTIVITIES/  | INITIATIVES  |   |
| Delta Airlines   | Announced commencement of three services per week seasonal service from Los Angeles to Brisbane, commencing 4 December 2024.                   |  |   |
| Jetstar  | Published in schedule seasonal growth to Osaka (Japan), with the increase from four to five services per week for 29 July to 8 September 2024. |  |   |
| China Southern   | End of seasonal increase from Guangzhou from four to seven flights per week. From 26 February 2024, airline returned to four flights per week. |  |   |
|  |  |  |   |
| TOP 15 INBOUND NATIONALITIES BY PASSPORT (EXCLUDING AUSTRALIANS) | 1. New Zealand<br>2. China<br>3. United Kingdom<br>4. Japan<br>5. India  | 6. South Korea 7. United States 8. Taiwan 9. Canada 10. France | 11. Germany 12. Vietnam 13. Philippines 14. PNG 15. Singapore |

**GOLD COAST AIRPORT** 

**TOP CITY** 

**PAIRS - SEATS** 



**BNE PASSENGER STATISTICS** 



### **MAJOR AND SIGNIFICANT EVENTS**

2. Melbourn

3. Auckland 4. Adelaide

| EVENT NAME                            | DATE(S)        |
|---------------------------------------|----------------|
| Australian Age and Open Championships | 6-20 Apr       |
| Ultra Beach Gold Coast                | 12 Apr         |
| Gold Coast Film Festival              | 17 - 28 Apr    |
| Bonsoy Gold Coast Pro                 | 27 Apr - 4 May |

### FOR UPCOMING EVENTS

### **BUSINESS EVENTS AND INCENTIVES**

| EVENT NAME                                 | DELEGATES | MONTH |
|--|-----------|-------|
| APHA National Congress 2024                | 220       | Apr   |
| Retail Fest 2024                           | 1750      | Apr   |
| 34th Int. Conference on Antiviral Research | 125       | Apr   |
| Australian & New Zealand Addiction Conf.   | 500       | Apr   |
| ACN Meeting 2024                           | 500       | Mar   |

### FOR INFO ON BUSINESS EVENTS